Name	Date	Period	Activity	
			Chapter 3, Lesson 3	$\square$

## **Explaining Profits and Losses**

**Directions** Write the answers to these questions. Use complete sentences.

- 1. What is one reason producers have to keep their costs down?
- **2.** What is total revenue?

3. How is profit measured?

**4.** Explain the difference between a fixed cost and a variable cost.

**5.** Give one example of a fixed cost and one example of a variable cost.

- 6. Why do companies sometimes lay off workers?
- **7.** What is a loss?
- 8. How does competition keep prices low?
- 9. What are two reasons a company may have losses?
- **10.** What is one example of how a company uses its profits to increase its business?

